|  |  | Guam Hous <br> Statement of Reve <br> From 10/1/2006 | Corporation <br> and Expenditures rough 6/30/2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,667,017.50 | 1,250,262.99 | 1,373,324.12 | 123,061.13 | 9.8400\% | 293,693.38 |
| Rental Income | 783,643.32 | 587,732.49 | 586,637.97 | $(1,094.52)$ | (0.1800\%) | 197,005.35 |
| Interest on investments held by bond trustees | 54,141.48 | 40,606.11 | 249,160.97 | 208,554.86 | 513.6000\% | (195,019.49) |
| Loan origination fees | 28,161.24 | 21,120.93 | 50,062.57 | 28,941.64 | 137.0200\% | $(21,901.33)$ |
| Late fees and service fees | 54,900.00 | 41,174.91 | 27,302.77 | $(13,872.14)$ | (33.6900\%) | 27,597.23 |
| Total Operating Revenues: | 2,587,863.54 | 1,940,897.43 | 2,286,488.40 | 345,590.97 | 17.8057\% | 301,375.14 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 293,670.00 | 220,252.50 | 220,343.96 | (91.46) | 0.0400\% | 73,326.04 |
| Interest expense notes payable | 478,785.00 | 359,088.75 | 362,892.39 | $(3,803.64)$ | 1.0500\% | 115,892.61 |
| Salaries | 1,047,563.50 | 785,672.46 | 683,822.37 | 101,850.09 | (12.9600\%) | 363,741.13 |
| Bad debts and provision for loan losses | 105,000.00 | 78,749.91 | 0.00 | 78,749.91 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 232,858.62 | 174,643.83 | 151,698.12 | 22,945.71 | (13.1300\%) | 81,160.50 |
| Retiree supplemental, cola \& health benefits | 70,272.00 | 52,704.00 | 59,306.72 | $(6,602.72)$ | 12.5200\% | 10,965.28 |
| Depreciation | 167,510.24 | 125,632.62 | 113,291.14 | 12,341.48 | (9.8200\%) | 54,219.10 |
| Contractual services | 131,888.25 | 98,915.58 | 54,289.70 | 44,625.88 | (45.1100\%) | 77,598.55 |
| Professional services | 65,527.36 | 49,145.31 | 41,771.89 | 7,373.42 | (15.0000\%) | 23,755.47 |
| Rent | 72,205.32 | 54,153.99 | 54,148.32 | 5.67 | (0.0100\%) | 18,057.00 |
| Other | 93,683.50 | 70,262.01 | 35,195.43 | 35,066.58 | (49.9000\%) | 58,488.07 |
| Loan origination costs | 30,000.00 | 22,500.00 | 30,535.82 | $(8,035.82)$ | $35.7100 \%$ | (535.82) |
| Travel | 10,000.00 | 7,499.97 | 0.00 | 7,499.97 | (100.0000\%) | 10,000.00 |
| Employee benefits, other than retirement | 113,940.00 | 85,454.82 | 42,602.01 | 42,852.81 | (50.1400\%) | 71,337.99 |
| Maintenance | 57,800.00 | 43,349.85 | 28,344.05 | 15,005.80 | (34.6100\%) | 29,455.95 |
| Bond trustee fees | 16,342.00 | 12,256.47 | 11,474.34 | 782.13 | (6.3800\%) | 4,867.66 |
| Directors' fees | 4,200.00 | 3,150.00 | 700.00 | 2,450.00 | (77.7700\%) | 3,500.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 544.01 | (544.01) | 0.0000\% | (544.01) |
| Total Operating Expenses: | 2,991,245.79 | 2,243,432.07 | 1,890,960.27 | 352,471.80 | (15.7113\%) | 1,100,285.52 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 425,069.00 | 318,801.51 | 366,965.66 | 48,164.15 | 15.1000\% | 58,103.34 |
| Other income | 4,600.00 | 3,449.88 | 16,433.47 | 12,983.59 | $376.3400 \%$ | $(11,833.47)$ |
| Total Non-operating Revenue (Expenses) | 429,669.00 | 322,251.39 | 383,399.13 | 61,147.74 | 18.9752\% | 46,269.87 |
| Increase (Decrease) in net assets | 26,286.75 | 19,716.75 | 778,927.26 | 759,210.51 | $3850.5798 \%$ | (752,640.51) |

