|  |  | Guam Housi <br> Statement of Reve <br> From 10/1/2006 | Corporation <br> and Expenditures ough 8/31/2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,667,017.50 | 1,528,099.21 | 1,674,231.56 | 146,132.35 | 9.5600\% | $(7,214.06)$ |
| Rental Income | 783,643.32 | 718,339.71 | 712,229.57 | $(6,110.14)$ | (0.8500\%) | 71,413.75 |
| Interest on investments held by bond trustees | 54,141.48 | 49,629.69 | 297,545.57 | 247,915.88 | 499.5300\% | $(243,404.09)$ |
| Loan origination fees | 28,161.24 | 25,814.47 | 60,326.33 | 34,511.86 | 133.6900\% | $(32,165.09)$ |
| Late fees and service fees | 54,900.00 | 50,324.89 | 34,734.66 | $(15,590.23)$ | (30.9700\%) | 20,165.34 |
| Total Operating Revenues: | 2,587,863.54 | 2,372,207.97 | 2,779,067.69 | 406,859.72 | 17.1511\% | (191,204.15) |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 293,670.00 | 269,197.50 | 269,089.38 | 108.12 | (0.0400\%) | 24,580.62 |
| Interest expense notes payable | 478,785.00 | 438,886.25 | 441,346.34 | $(2,460.09)$ | 0.5600\% | 37,438.66 |
| Salaries | 1,047,563.50 | 960,266.34 | 828,866.81 | 131,399.53 | (13.6800\%) | 218,696.69 |
| Bad debts and provision for loan losses | 105,000.00 | 96,249.89 | 0.00 | 96,249.89 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 232,858.62 | 213,453.57 | 184,827.50 | 28,626.07 | (13.4100\%) | 48,031.12 |
| Retiree supplemental, cola \& health benefits | 70,272.00 | 64,416.00 | 59,306.72 | 5,109.28 | (7.9300\%) | 10,965.28 |
| Depreciation | 167,510.24 | 153,550.98 | 137,763.89 | 15,787.09 | (10.2800\%) | 29,746.35 |
| Contractual services | 130,088.25 | 119,246.82 | 68,208.92 | 51,037.90 | (42.8000\%) | 61,879.33 |
| Professional services | 65,527.36 | 60,066.49 | 47,352.91 | 12,713.58 | (21.1600\%) | 18,174.45 |
| Rent | 72,205.32 | 66,188.21 | 66,181.28 | 6.93 | (0.0100\%) | 6,024.04 |
| Other | 93,683.50 | 85,875.79 | 46,818.25 | 39,057.54 | (45.4800\%) | 46,865.25 |
| Loan origination costs | 30,000.00 | 27,500.00 | 35,707.54 | $(8,207.54)$ | 29.8400\% | (5,707.54) |
| Travel | 10,000.00 | 9,166.63 | 2,739.71 | 6,426.92 | (70.1100\%) | 7,260.29 |
| Employee benefits, other than retirement | 113,940.00 | 104,444.78 | 51,837.44 | 52,607.34 | (50.3600\%) | 62,102.56 |
| Maintenance | 59,600.00 | 54,633.15 | 35,798.83 | 18,834.32 | (34.4700\%) | 23,801.17 |
| Bond trustee fees | 16,342.00 | 14,980.13 | 13,594.67 | 1,385.46 | (9.2400\%) | 2,747.33 |
| Directors' fees | 4,200.00 | 3,850.00 | 700.00 | 3,150.00 | (81.8100\%) | 3,500.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 544.01 | (544.01) | 0.0000\% | (544.01) |
| Total Operating Expenses: | 2,991,245.79 | 2,741,972.53 | 2,290,684.20 | 451,288.33 | (16.4585\%) | 700,561.59 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 425,069.00 | 389,646.29 | 465,362.14 | 75,715.85 | 19.4300\% | $(40,293.14)$ |
| Other income | 4,600.00 | 4,216.52 | 17,487.47 | 13,270.95 | $314.7300 \%$ | $(12,887.47)$ |
| Total Non-operating Revenue (Expenses) | 429,669.00 | 393,862.81 | 482,849.61 | 88,986.80 | 22.5933\% | $(53,180.61)$ |
| Increase (Decrease) in net assets | 26,286.75 | 24,098.25 | 971,233.10 | 947,134.85 | 3930.3001\% | (944,946.35) |

