|  |  | Guam Hous <br> Statement of Reve <br> From 10/1/2007 | Corporation and Expenditures rough 5/31/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | maining Balan |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 1,033,990.32 | 1,139,823.11 | 105,832.79 | 10.2300\% | 411,162.49 |
| Rental Income | 764,599.96 | 509,733.36 | 488,158.61 | $(21,574.75)$ | (4.2300\%) | 276,441.35 |
| Interest on investments held by bond trustees | 181,074.60 | 120,716.40 | 290,727.68 | 170,011.28 | 140.8300\% | (109,653.08) |
| Loan origination fees | 27,194.52 | 18,129.68 | 41,305.92 | 23,176.24 | 127.8300\% | (14,111.40) |
| Late fees and service fees | 24,700.00 | 16,466.64 | 30,041.21 | 13,574.57 | 82.4300\% | $(5,341.21)$ |
| Total Operating Revenues: | 2,548,554.68 | 1,699,036.40 | 1,990,056.53 | 291,020.13 | 17.1285\% | 558,498.15 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 192,666.64 | 192,798.34 | (131.70) | 0.0600\% | 96,201.66 |
| Interest expense notes payable | 427,650.00 | 285,100.00 | 290,676.48 | $(5,576.48)$ | 1.9500\% | 136,973.52 |
| Salaries | 1,057,318.26 | 704,878.64 | 629,297.83 | 75,580.81 | (10.7200\%) | 428,020.43 |
| Bad debts and provision for loan losses | 105,000.00 | 69,999.92 | 415.80 | 69,584.12 | (99.4000\%) | 104,584.20 |
| Retirement contributions | 245,612.62 | 163,741.52 | 146,473.84 | 17,267.68 | (10.5400\%) | 99,138.78 |
| Retiree supplemental, cola \& health benefits | 181,838.16 | 121,225.44 | 181,838.16 | $(60,612.72)$ | 50.0000\% | 0.00 |
| Depreciation | 166,189.46 | 110,792.88 | 93,302.54 | 17,490.34 | (15.7800\%) | 72,886.92 |
| Contractual services | 142,923.25 | 95,281.36 | 56,055.66 | 39,225.70 | (41.1600\%) | 86,867.59 |
| Professional services | 64,831.00 | 43,220.48 | 44,779.93 | $(1,559.45)$ | 3.6000\% | 20,051.07 |
| Rent | 72,205.32 | 48,136.88 | 48,131.84 | 5.04 | (0.0100\%) | 24,073.48 |
| Other | 103,996.85 | 69,330.40 | 27,321.76 | 42,008.64 | (60.5900\%) | 76,675.09 |
| Loan origination costs | 35,000.00 | 23,333.28 | 21,944.75 | 1,388.53 | (5.9500\%) | 13,055.25 |
| Travel | 10,750.00 | 7,166.56 | 10,493.72 | $(3,327.16)$ | 46.4200\% | 256.28 |
| Employee benefits, other than retirement | 48,504.52 | 32,336.24 | 26,764.61 | 5,571.63 | (17.2300\%) | 21,739.91 |
| Maintenance | 61,580.00 | 41,053.04 | 37,276.88 | 3,776.16 | (9.1900\%) | 24,303.12 |
| Bond trustee fees | 16,342.00 | 10,894.64 | 10,611.33 | 283.31 | (2.6000\%) | 5,730.67 |
| Directors' fees | 4,200.00 | 2,800.00 | 0.00 | 2,800.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 2,021,957.92 | 1,818,183.47 | 203,774.45 | (10.0781\%) | 1,214,757.97 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 345,163.76 | 406,440.78 | 61,277.02 | 17.7500\% | 111,305.22 |
| Other income | 8,820.00 | 5,879.92 | 27,227.80 | 21,347.88 | 363.0600\% | $(18,407.80)$ |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 351,043.68 | 433,668.58 | 82,624.90 | 23.5369\% | 92,897.42 |
| Increase (Decrease) in net assets | 42,179.24 | 28,122.16 | 605,541.64 | 577,419.48 | 2053.2499\% | (563,362.40) |

