|  |  | Guam Housi <br> Statement of Reve <br> From 10/1/2007 | Corporation and Expenditures rough 3/31/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 775,492.74 | 863,524.32 | 88,031.58 | 11.3500\% | 687,461.28 |
| Rental Income | 764,599.96 | 382,300.02 | 364,106.89 | $(18,193.13)$ | (4.7500\%) | 400,493.07 |
| Interest on investments held by bond trustees | 181,074.60 | 90,537.30 | 135,292.99 | 44,755.69 | 49.4300\% | 45,781.61 |
| Loan origination fees | 27,194.52 | 13,597.26 | 30,009.07 | 16,411.81 | 120.6900\% | $(2,814.55)$ |
| Late fees and service fees | 24,700.00 | 12,349.98 | 22,397.30 | 10,047.32 | 81.3500\% | 2,302.70 |
| Total Operating Revenues: | 2,548,554.68 | 1,274,277.30 | 1,415,330.57 | 141,053.27 | 11.0693\% | 1,133,224.11 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 144,499.98 | 144,848.75 | (348.77) | 0.2400\% | 144,151.25 |
| Interest expense notes payable | 427,650.00 | 213,825.00 | 220,343.56 | $(6,518.56)$ | 3.0400\% | 207,306.44 |
| Salaries | 1,057,318.26 | 528,658.98 | 480,148.09 | 48,510.89 | (9.1700\%) | 577,170.17 |
| Bad debts and provision for loan losses | 105,000.00 | 52,499.94 | 415.80 | 52,084.14 | (99.2000\%) | 104,584.20 |
| Retirement contributions | 245,612.62 | 122,806.14 | 111,279.97 | 11,526.17 | (9.3800\%) | 134,332.65 |
| Retiree supplemental, cola \& health benefits | 181,838.16 | 90,919.08 | 108,519.08 | $(17,600.00)$ | 19.3500\% | 73,319.08 |
| Depreciation | 166,189.46 | 83,094.66 | 70,044.03 | 13,050.63 | (15.7000\%) | 96,145.43 |
| Contractual services | 142,923.25 | 71,461.02 | 38,719.16 | 32,741.86 | (45.8100\%) | 104,204.09 |
| Professional services | 64,831.00 | 32,415.36 | 29,248.46 | 3,166.90 | (9.7600\%) | 35,582.54 |
| Rent | 72,205.32 | 36,102.66 | 36,098.88 | 3.78 | (0.0100\%) | 36,106.44 |
| Other | 103,996.85 | 51,997.80 | 16,567.72 | 35,430.08 | (68.1300\%) | 87,429.13 |
| Loan origination costs | 35,000.00 | 17,499.96 | 16,742.02 | 757.94 | (4.3300\%) | 18,257.98 |
| Travel | 10,750.00 | 5,374.92 | 10,493.72 | $(5,118.80)$ | 95.2300\% | 256.28 |
| Employee benefits, other than retirement | 48,504.52 | 24,252.18 | 20,180.35 | 4,071.83 | (16.7800\%) | 28,324.17 |
| Maintenance | 61,580.00 | 30,789.78 | 29,980.44 | 809.34 | (2.6200\%) | 31,599.56 |
| Bond trustee fees | 16,342.00 | 8,170.98 | 6,419.33 | 1,751.65 | (21.4300\%) | 9,922.67 |
| Directors' fees | 4,200.00 | 2,100.00 | 0.00 | 2,100.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 1,516,468.44 | 1,340,049.36 | 176,419.08 | (11.6336\%) | 1,692,892.08 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 258,872.82 | 316,874.45 | 58,001.63 | 22.4000\% | 200,871.55 |
| Other income | 8,820.00 | 4,409.94 | 6,983.65 | 2,573.71 | 58.3600\% | 1,836.35 |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 263,282.76 | 323,858.10 | 60,575.34 | 23.0077\% | 202,707.90 |
| Increase (Decrease) in net assets | 42,179.24 | 21,091.62 | 399,139.31 | 378,047.69 | 1792.4000\% | $(356,960.07)$ |

