|  |  | Guam Hous <br> Statement of Reve From 10/1/2007 | Corporation <br> and Expenditures rough 6/30/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | 2maining Balan |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 1,163,239.11 | 1,279,196.08 | 115,956.97 | 9.9600\% | 271,789.52 |
| Rental Income | 764,599.96 | 573,450.03 | 549,498.61 | $(23,951.42)$ | (4.1700\%) | 215,101.35 |
| Interest on investments held by bond trustees | 181,074.60 | 135,805.95 | 277,045.89 | 141,239.94 | 104.0000\% | (95,971.29) |
| Loan origination fees | 27,194.52 | 20,395.89 | 44,207.04 | 23,811.15 | 116.7400\% | $(17,012.52)$ |
| Late fees and service fees | 24,700.00 | 18,524.97 | 34,028.59 | 15,503.62 | 83.6900\% | $(9,328.59)$ |
| Total Operating Revenues: | 2,548,554.68 | 1,911,415.95 | 2,183,976.21 | 272,560.26 | 14.2596\% | 364,578.47 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 216,749.97 | 216,773.13 | (23.16) | 0.0100\% | 72,226.87 |
| Interest expense notes payable | 427,650.00 | 320,737.50 | 324,723.59 | $(3,986.09)$ | 1.2400\% | 102,926.41 |
| Salaries | 1,057,318.26 | 792,988.47 | 700,578.17 | 92,410.30 | (11.6500\%) | 356,740.09 |
| Bad debts and provision for loan losses | 105,000.00 | 78,749.91 | 415.80 | 78,334.11 | (99.4700\%) | 104,584.20 |
| Retirement contributions | 245,612.62 | 184,209.21 | 164,338.61 | 19,870.60 | (10.7800\%) | 81,274.01 |
| Retiree supplemental, cola \& health benefits | 181,838.16 | 136,378.62 | 181,838.16 | $(45,459.54)$ | $33.3300 \%$ | 0.00 |
| Depreciation | 166,189.46 | 124,641.99 | 104,815.27 | 19,826.72 | (15.9000\%) | 61,374.19 |
| Contractual services | 142,923.25 | 107,191.53 | 66,793.36 | 40,398.17 | (37.6800\%) | 76,129.89 |
| Professional services | 64,831.00 | 48,623.04 | 51,327.13 | (2,704.09) | 5.5600\% | 13,503.87 |
| Rent | 72,205.32 | 54,153.99 | 54,148.32 | 5.67 | (0.0100\%) | 18,057.00 |
| Other | 103,996.85 | 77,996.70 | 29,601.06 | 48,395.64 | (62.0400\%) | 74,395.79 |
| Loan origination costs | 35,000.00 | 26,249.94 | 24,264.12 | 1,985.82 | (7.5600\%) | 10,735.88 |
| Travel | 10,750.00 | 8,062.38 | 10,493.72 | $(2,431.34)$ | 30.1500\% | 256.28 |
| Employee benefits, other than retirement | 48,504.52 | 36,378.27 | 30,230.15 | 6,148.12 | (16.9000\%) | 18,274.37 |
| Maintenance | 61,580.00 | 46,184.67 | 43,551.89 | 2,632.78 | (5.7000\%) | 18,028.11 |
| Bond trustee fees | 16,342.00 | 12,256.47 | 11,694.83 | 561.64 | (4.5800\%) | 4,647.17 |
| Directors' fees | 4,200.00 | 3,150.00 | 0.00 | 3,150.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 2,274,702.66 | 2,015,587.31 | 259,115.35 | (11.3912\%) | 1,017,354.13 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 388,309.23 | 447,080.41 | 58,771.18 | 15.1300\% | 70,665.59 |
| Other income | 8,820.00 | 6,614.91 | 29,524.80 | 22,909.89 | 346.3300\% | (20,704.80) |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 394,924.14 | 476,605.21 | 81,681.07 | 20.6827\% | 49,960.79 |
| Increase (Decrease) in net assets | 42,179.24 | 31,637.43 | 644,994.11 | 613,356.68 | 1938.6999\% | (602,814.87) |

