|  |  | Guam Hous <br> Statement of Reve <br> From 10/1/2007 | Corporation and Expenditures rough 2/29/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 646,243.95 | 720,793.13 | 74,549.18 | 11.5300\% | 830,192.47 |
| Rental Income | 764,599.96 | 318,583.35 | 302,718.52 | $(15,864.83)$ | (4.9700\%) | 461,881.44 |
| Interest on investments held by bond trustees | 181,074.60 | 75,447.75 | 111,390.16 | 35,942.41 | 47.6300\% | 69,684.44 |
| Loan origination fees | 27,194.52 | 11,331.05 | 27,787.42 | 16,456.37 | 145.2300\% | (592.90) |
| Late fees and service fees | 24,700.00 | 10,291.65 | 18,117.33 | 7,825.68 | 76.0300\% | 6,582.67 |
| Total Operating Revenues: | 2,548,554.68 | 1,061,897.75 | 1,180,806.56 | 118,908.81 | 11.1978\% | 1,367,748.12 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 120,416.65 | 120,873.96 | (457.31) | 0.3700\% | 168,126.04 |
| Interest expense notes payable | 427,650.00 | 178,187.50 | 184,000.17 | $(5,812.67)$ | 3.2600\% | 243,649.83 |
| Salaries | 1,075,006.66 | 447,919.30 | 369,798.38 | 78,120.92 | (17.4400\%) | 705,208.28 |
| Bad debts and provision for loan losses | 105,000.00 | 43,749.95 | 0.00 | 43,749.95 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 250,070.62 | 104,195.95 | 85,542.15 | 18,653.80 | (17.9000\%) | 164,528.47 |
| Retiree supplemental, cola \& health benefits | 93,797.28 | 39,082.20 | 108,519.08 | $(69,436.88)$ | 177.6600\% | $(14,721.80)$ |
| Depreciation | 166,189.46 | 69,245.55 | 58,370.05 | 10,875.50 | (15.7000\%) | 107,819.41 |
| Contractual services | 142,923.25 | 59,550.85 | 31,919.16 | 27,631.69 | (46.4000\%) | 111,004.09 |
| Professional services | 64,831.00 | 27,012.80 | 22,358.19 | 4,654.61 | (17.2300\%) | 42,472.81 |
| Rent | 72,205.32 | 30,085.55 | 30,082.40 | 3.15 | (0.0100\%) | 42,122.92 |
| Other | 103,996.85 | 43,331.50 | 10,315.18 | 33,016.32 | (76.1900\%) | 93,681.67 |
| Loan origination costs | 35,000.00 | 14,583.30 | 15,429.16 | (845.86) | 5.8000\% | 19,570.84 |
| Travel | 10,750.00 | 4,479.10 | 10,493.72 | $(6,014.62)$ | 134.2800\% | 256.28 |
| Employee benefits, other than retirement | 114,399.00 | 47,666.20 | 15,520.44 | 32,145.76 | (67.4300\%) | 98,878.56 |
| Maintenance | 61,580.00 | 25,658.15 | 13,192.27 | 12,465.88 | (48.5800\%) | 48,387.73 |
| Bond trustee fees | 16,342.00 | 6,809.15 | 5,335.83 | 1,473.32 | (21.6300\%) | 11,006.17 |
| Directors' fees | 4,200.00 | 1,750.00 | 0.00 | 1,750.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 1,263,723.70 | 1,081,750.14 | 181,973.56 | (14.3998\%) | 1,951,191.30 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 215,727.35 | 267,478.24 | 51,750.89 | 23.9800\% | 250,267.76 |
| Other income | 8,820.00 | 3,674.95 | 5,243.65 | 1,568.70 | 42.6800\% | 3,576.35 |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 219,402.30 | 272,721.89 | 53,319.59 | 24.3022\% | 253,844.11 |
| Increase (Decrease) in net assets | 42,179.24 | 17,576.35 | 371,778.31 | 354,201.96 | 2015.2100\% | $(329,599.07)$ |

