|  |  | Guam Hou <br> Statement of Rev <br> From 10/1/2007 | Corporation <br> and Expenditures <br> ough 8/31/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 1,421,736.69 | 1,564,026.84 | 142,290.15 | 10.0000\% | $(13,041.24)$ |
| Rental Income | 764,599.96 | 700,883.37 | 672,798.68 | $(28,084.69)$ | (4.0000\%) | 91,801.28 |
| Interest on investments held by bond trustees | 181,074.60 | 165,985.05 | 305,490.33 | 139,505.28 | 84.0400\% | $(124,415.73)$ |
| Loan origination fees | 27,194.52 | 24,928.31 | 50,160.04 | 25,231.73 | 101.2100\% | (22,965.52) |
| Late fees and service fees | 24,700.00 | 22,641.63 | 41,936.02 | 19,294.39 | 85.2100\% | $(17,236.02)$ |
| Total Operating Revenues: | 2,548,554.68 | 2,336,175.05 | 2,634,411.91 | 298,236.86 | 12.7660\% | $(85,857.23)$ |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 264,916.63 | 264,722.71 | 193.92 | (0.0700\%) | 24,277.29 |
| Interest expense notes payable | 427,650.00 | 392,012.50 | 393,896.39 | $(1,883.89)$ | 0.4800\% | 33,753.61 |
| Salaries | 1,057,318.26 | 969,208.13 | 875,910.51 | 93,297.62 | (9.6200\%) | 181,407.75 |
| Bad debts and provision for loan losses | 105,000.00 | 96,249.89 | 415.80 | 95,834.09 | (99.5600\%) | 104,584.20 |
| Retirement contributions | 245,612.62 | 225,144.59 | 207,641.03 | 17,503.56 | (7.7700\%) | 37,971.59 |
| Retiree supplemental, cola \& health benefits | 181,838.16 | 166,684.98 | 181,838.16 | $(15,153.18)$ | 9.0900\% | 0.00 |
| Depreciation | 166,189.46 | 152,340.21 | 127,644.60 | 24,695.61 | (16.2100\%) | 38,544.86 |
| Contractual services | 142,923.25 | 131,011.87 | 80,359.77 | 50,652.10 | (38.6600\%) | 62,563.48 |
| Professional services | 64,831.00 | 59,428.16 | 59,945.02 | (516.86) | 0.8600\% | 4,885.98 |
| Rent | 72,205.32 | 66,188.21 | 66,181.28 | 6.93 | (0.0100\%) | 6,024.04 |
| Other | 103,996.85 | 95,329.30 | 36,163.35 | 59,165.95 | (62.0600\%) | 67,833.50 |
| Loan origination costs | 35,000.00 | 32,083.26 | 28,523.47 | 3,559.79 | (11.0900\%) | 6,476.53 |
| Travel | 10,750.00 | 9,854.02 | 10,493.72 | (639.70) | 6.4900\% | 256.28 |
| Employee benefits, other than retirement | 48,504.52 | 44,462.33 | 38,769.05 | 5,693.28 | (12.8000\%) | 9,735.47 |
| Maintenance | 61,580.00 | 56,447.93 | 49,095.72 | 7,352.21 | (13.0200\%) | 12,484.28 |
| Bond trustee fees | 16,342.00 | 14,980.13 | 13,861.83 | 1,118.30 | (7.4600\%) | 2,480.17 |
| Directors' fees | 4,200.00 | 3,850.00 | 0.00 | 3,850.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 2,780,192.14 | 2,435,462.41 | 344,729.73 | (12.3995\%) | 597,479.03 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 474,600.17 | 523,128.14 | 48,527.97 | 10.2200\% | $(5,382.14)$ |
| Other income | 8,820.00 | 8,084.89 | 52,435.73 | 44,350.84 | 548.5600\% | $(43,615.73)$ |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 482,685.06 | 575,563.87 | 92,878.81 | 19.2421\% | $(48,997.87)$ |
| Increase (Decrease) in net assets | 42,179.24 | 38,667.97 | 774,513.37 | 735,845.40 | 1902.9800\% | $(732,334.13)$ |

