|  |  | Guam Housi <br> Statement of Reven <br> From 10/1/2007 | Corporation and Expenditures rough 4/30/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | 2maining Balan |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 904,741.53 | 1,009,824.75 | 105,083.22 | 11.6100\% | 541,160.85 |
| Rental Income | 764,599.96 | 446,016.69 | 425,825.20 | $(20,191.49)$ | (4.5200\%) | 338,774.76 |
| Interest on investments held by bond trustees | 181,074.60 | 105,626.85 | 213,218.33 | 107,591.48 | 101.8500\% | $(32,143.73)$ |
| Loan origination fees | 27,194.52 | 15,863.47 | 33,825.43 | 17,961.96 | 113.2200\% | $(6,630.91)$ |
| Late fees and service fees | 24,700.00 | 14,408.31 | 26,147.58 | 11,739.27 | 81.4700\% | $(1,447.58)$ |
| Total Operating Revenues: | 2,548,554.68 | 1,486,656.85 | 1,708,841.29 | 222,184.44 | 14.9452\% | 839,713.39 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 168,583.31 | 168,823.54 | (240.23) | 0.1400\% | 120,176.46 |
| Interest expense notes payable | 427,650.00 | 249,462.50 | 255,122.27 | $(5,659.77)$ | 2.2600\% | 172,527.73 |
| Salaries | 1,057,318.26 | 616,768.81 | 551,664.03 | 65,104.78 | (10.5500\%) | 505,654.23 |
| Bad debts and provision for loan losses | 105,000.00 | 61,249.93 | 415.80 | 60,834.13 | (99.3200\%) | 104,584.20 |
| Retirement contributions | 245,612.62 | 143,273.83 | 128,620.49 | 14,653.34 | (10.2200\%) | 116,992.13 |
| Retiree supplemental, cola \& health benefits | 181,838.16 | 106,072.26 | 181,838.16 | $(75,765.90)$ | 71.4200\% | 0.00 |
| Depreciation | 166,189.46 | 96,943.77 | 81,674.42 | 15,269.35 | (15.7500\%) | 84,515.04 |
| Contractual services | 142,923.25 | 83,371.19 | 44,199.93 | 39,171.26 | (46.9800\%) | 98,723.32 |
| Professional services | 64,831.00 | 37,817.92 | 51,021.42 | $(13,203.50)$ | 34.9100\% | 13,809.58 |
| Rent | 72,205.32 | 42,119.77 | 42,115.36 | 4.41 | (0.0100\%) | 30,089.96 |
| Other | 103,996.85 | 60,664.10 | 22,552.62 | 38,111.48 | (62.8200\%) | 81,444.23 |
| Loan origination costs | 35,000.00 | 20,416.62 | 18,670.17 | 1,746.45 | (8.5500\%) | 16,329.83 |
| Travel | 10,750.00 | 6,270.74 | 10,493.72 | $(4,222.98)$ | 67.3400\% | 256.28 |
| Employee benefits, other than retirement | 48,504.52 | 28,294.21 | 23,324.72 | 4,969.49 | (17.5600\%) | 25,179.80 |
| Maintenance | 61,580.00 | 35,921.41 | 34,043.62 | 1,877.79 | (5.2200\%) | 27,536.38 |
| Bond trustee fees | 16,342.00 | 9,532.81 | 9,527.83 | 4.98 | (0.0500\%) | 6,814.17 |
| Directors' fees | 4,200.00 | 2,450.00 | 0.00 | 2,450.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 1,769,213.18 | 1,624,108.10 | 145,105.08 | (8.2017\%) | 1,408,833.34 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 302,018.29 | 362,650.70 | 60,632.41 | 20.0700\% | 155,095.30 |
| Other income | 8,820.00 | 5,144.93 | 24,699.80 | 19,554.87 | 380.0800\% | $(15,879.80)$ |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 307,163.22 | 387,350.50 | 80,187.28 | 26.1058\% | 139,215.50 |
| Increase (Decrease) in net assets | 42,179.24 | 24,606.89 | 472,083.69 | 447,476.80 | 1818.4999\% | $(429,904.45)$ |

