|  |  | Guam Housin <br> Statement of Reve <br> From 10/1/2006 | Corporation <br> and Expenditures ough 3/31/2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,667,017.50 | 833,508.66 | 932,695.63 | 99,186.97 | 11.8900\% | 734,321.87 |
| Rental Income | 783,643.32 | 391,821.66 | 398,233.99 | 6,412.33 | 1.6300\% | 385,409.33 |
| Interest on investments held by bond trustees | 54,141.48 | 27,070.74 | 272,511.88 | 245,441.14 | 906.6600\% | (218,370.40) |
| Loan origination fees | 28,161.24 | 14,080.62 | 34,095.64 | 20,015.02 | 142.1400\% | $(5,934.40)$ |
| Late fees and service fees | 54,900.00 | 27,449.94 | 18,822.65 | $(8,627.29)$ | (31.4200\%) | 36,077.35 |
| Total Operating Revenues: | 2,587,863.54 | 1,293,931.62 | 1,656,359.79 | 362,428.17 | 28.0098\% | 931,503.75 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 293,670.00 | 146,835.00 | 147,225.84 | (390.84) | 0.2600\% | 146,444.16 |
| Interest expense notes payable | 478,785.00 | 239,392.50 | 245,078.81 | $(5,686.31)$ | 2.3700\% | 233,706.19 |
| Salaries | 1,047,563.50 | 523,781.64 | 464,424.33 | 59,357.31 | (11.3300\%) | 583,139.17 |
| Bad debts and provision for loan losses | 105,000.00 | 52,499.94 | 0.00 | 52,499.94 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 232,858.62 | 116,429.22 | 104,106.31 | 12,322.91 | (10.5800\%) | 128,752.31 |
| Retiree supplemental, cola \& health benefits | 70,272.00 | 35,136.00 | 59,306.72 | $(24,170.72)$ | 68.7900\% | 10,965.28 |
| Depreciation | 167,510.24 | 83,755.08 | 76,552.11 | 7,202.97 | (8.6000\%) | 90,958.13 |
| Contractual services | 131,888.25 | 65,943.72 | 31,086.19 | 34,857.53 | (52.8500\%) | 100,802.06 |
| Professional services | 65,527.36 | 32,763.54 | 27,751.25 | 5,012.29 | (15.2900\%) | 37,776.11 |
| Rent | 72,205.32 | 36,102.66 | 36,098.88 | 3.78 | (0.0100\%) | 36,106.44 |
| Other | 93,683.50 | 46,841.34 | 24,626.13 | 22,215.21 | (47.4200\%) | 69,057.37 |
| Loan origination costs | 30,000.00 | 15,000.00 | 19,977.17 | $(4,977.17)$ | 33.1800\% | 10,022.83 |
| Travel | 10,000.00 | 4,999.98 | 0.00 | 4,999.98 | (100.0000\%) | 10,000.00 |
| Employee benefits, other than retirement | 113,940.00 | 56,969.88 | 28,954.75 | 28,015.13 | (49.1700\%) | 84,985.25 |
| Maintenance | 57,800.00 | 28,899.90 | 19,086.18 | 9,813.72 | (33.9500\%) | 38,713.82 |
| Bond trustee fees | 16,342.00 | 8,170.98 | 6,163.84 | 2,007.14 | (24.5600\%) | 10,178.16 |
| Directors' fees | 4,200.00 | 2,100.00 | 450.00 | 1,650.00 | (78.5700\%) | 3,750.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 2,991,245.79 | 1,495,621.38 | 1,290,888.51 | 204,732.87 | (13.6888\%) | 1,700,357.28 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 425,069.00 | 212,534.34 | 235,065.60 | 22,531.26 | 10.6000\% | 190,003.40 |
| Other income | 4,600.00 | 2,299.92 | 12,524.28 | 10,224.36 | 444.5500\% | $(7,924.28)$ |
| Total Non-operating Revenue (Expenses) | 429,669.00 | 214,834.26 | 247,589.88 | 32,755.62 | 15.2469\% | 182,079.12 |
| Increase (Decrease) in net assets | 26,286.75 | 13,144.50 | 613,061.16 | 599,916.66 | 4564.0099\% | (586,774.41) |

