## **Guam Housing Corporation**

## Statement of Revenues and Expenditures From 10/1/2006 Through 1/31/2007

|   | Total Budget \$ -<br>Original | YTD Budget \$ -<br>Original | Current Year Actual | Over (Under)<br>Budget | Variance    | Remaining<br>Balance |
|---|-------------------------------|-----------------------------|---------------------|------------------------|-------------|----------------------|
| Operating Revenues:                           |                               |                             |                     |                        |             |                      |
| Interest on loans receivable                  | 1,667,017.50                  | 555,672.44                  | 638,049.32          | 82,376.88              | 14.8200%    | 1,028,968.18         |
| Rental Income                                 | 783,643.32                    | 261,214.44                  | 265,630.99          | 4,416.55               | 1.6900%     | 518,012.33           |
| Interest on investments held by bond trustees | 54,141.48                     | 18,047.16                   | 85,119.94           | 67,072.78              | 371.6500%   | (30,978.46)          |
| Loan origination fees                         | 28,161.24                     | 9,387.08                    | 23,723.55           | 14,336.47              | 152.7200%   | 4,437.69             |
| Late fees and service fees                    | 54,900.00                     | 18,299.96                   | 13,010.73           | (5,289.23)             | (28.9000%)  | 41,889.27            |
| Total Operating Revenues:                     | 2,587,863.54                  | 862,621.08                  | 1,025,534.53        | 162,913.45             | 18.8859%    | 1,562,329.01         |
| Operating Expenses:                           |                               |                             |                     |                        |             |                      |
| Interest expense MRB                          | 293,670.00                    | 97,890.00                   | 98,282.50           | (392.50)               | 0.4000%     | 195,387.50           |
| Interest expense notes payable                | 478,785.00                    | 159,595.00                  | 167,009.94          | (7,414.94)             | 4.6400%     | 311,775.06           |
| Salaries                                      | 1,047,563.50                  | 349,187.76                  | 283,811.04          | 65,376.72              | (18.7200%)  | 763,752.46           |
| Bad debts and provision for loan losses       | 105,000.00                    | 34,999.96                   | 0.00                | 34,999.96              | (100.0000%) | 105,000.00           |
| Retirement contributions                      | 232,858.62                    | 77,619.48                   | 63,016.67           | 14,602.81              | (18.8100%)  | 169,841.95           |
| Retiree supplemental, cola & health benefits  | 70,272.00                     | 23,424.00                   | 29,653.36           | (6,229.36)             | 26.5900%    | 40,618.64            |
| Depreciation                                  | 167,510.24                    | 55,836.72                   | 51,549.81           | 4,286.91               | (7.6700%)   | 115,960.43           |
| Contractual services                          | 131,888.25                    | 43,962.48                   | 21,568.91           | 22,393.57              | (50.9300%)  | 110,319.34           |
| Professional services                         | 65,527.36                     | 21,842.36                   | 18,784.23           | 3,058.13               | (14.0000%)  | 46,743.13            |
| Rent  | 72,205.32                     | 24,068.44                   | 24,065.92           | 2.52                   | (0.0100%)   | 48,139.40            |
| Other   | 93,683.50                     | 31,227.56                   | 15,754.52           | 15,473.04              | (49.5400%)  | 77,928.98            |
| Loan origination costs                        | 30,000.00                     | 10,000.00                   | 13,893.86           | (3,893.86)             | 38.9300%    | 16,106.14            |
| Travel  | 10,000.00                     | 3,333.32                    | 0.00                | 3,333.32               | (100.0000%) | 10,000.00            |
| Employee benefits, other than retirement      | 113,940.00                    | 37,979.92                   | 18,101.07           | 19,878.85              | (52.3400%)  | 95,838.93            |
| Maintenance                                   | 57,800.00                     | 19,266.60                   | 13,374.06           | 5,892.54               | (30.5800%)  | 44,425.94            |
| Bond trustee fees                             | 16,342.00                     | 5,447.32                    | 3,973.50            | 1,473.82               | (27.0500%)  | 12,368.50            |
| Directors' fees                               | 4,200.00                      | 1,400.00                    | 450.00              | 950.00                 | (67.8500%)  | 3,750.00             |
| Loss on disposal of assets                    | 0.00                          | 0.00                        | 0.00                | 0.00                   | 0.0000%     | 0.00                 |
| Total Operating Expenses:                     | 2,991,245.79                  | 997,080.92                  | 823,289.39          | 173,791.53             | (17.4300%)  | 2,167,956.40         |
| Non-operating Revenue (Expenses)              |                               |                             |                     |                        |             |                      |
| Interest income on bank deposits              | 425,069.00                    | 141,689.56                  | 155,169.03          | 13,479.47              | 9.5100%     | 269,899.97           |
| Other income                                  | 4,600.00                      | 1,533.28                    | 9,484.28            | 7,951.00               | 518.5600%   | (4,884.28)           |
| Total Non-operating Revenue (Expenses)        | 429,669.00                    | 143,222.84                  | 164,653.31          | 21,430.47              | 14.9630%    | 265,015.69           |
| Increase (Decrease) in net assets             | 26,286.75                     | 8,763.00                    | 366,898.45          | 358,135.45             | 4086.8999%  | (340,611.70)         |