|  |  | Guam Hous <br> Statement of Reve <br> From 10/1/2006 | Corporation <br> and Expenditures ough $1 / 31 / 2007$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,667,017.50 | 555,672.44 | 638,049.32 | 82,376.88 | 14.8200\% | 1,028,968.18 |
| Rental Income | 783,643.32 | 261,214.44 | 265,630.99 | 4,416.55 | 1.6900\% | 518,012.33 |
| Interest on investments held by bond trustees | 54,141.48 | 18,047.16 | 85,119.94 | 67,072.78 | $371.6500 \%$ | (30,978.46) |
| Loan origination fees | 28,161.24 | 9,387.08 | 23,723.55 | 14,336.47 | 152.7200\% | 4,437.69 |
| Late fees and service fees | 54,900.00 | 18,299.96 | 13,010.73 | $(5,289.23)$ | (28.9000\%) | 41,889.27 |
| Total Operating Revenues: | 2,587,863.54 | 862,621.08 | 1,025,534.53 | 162,913.45 | 18.8859\% | 1,562,329.01 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 293,670.00 | 97,890.00 | 98,282.50 | (392.50) | 0.4000\% | 195,387.50 |
| Interest expense notes payable | 478,785.00 | 159,595.00 | 167,009.94 | $(7,414.94)$ | 4.6400\% | 311,775.06 |
| Salaries | 1,047,563.50 | 349,187.76 | 283,811.04 | 65,376.72 | (18.7200\%) | 763,752.46 |
| Bad debts and provision for loan losses | 105,000.00 | 34,999.96 | 0.00 | 34,999.96 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 232,858.62 | 77,619.48 | 63,016.67 | 14,602.81 | (18.8100\%) | 169,841.95 |
| Retiree supplemental, cola \& health benefits | 70,272.00 | 23,424.00 | 29,653.36 | $(6,229.36)$ | 26.5900\% | 40,618.64 |
| Depreciation | 167,510.24 | 55,836.72 | 51,549.81 | 4,286.91 | (7.6700\%) | 115,960.43 |
| Contractual services | 131,888.25 | 43,962.48 | 21,568.91 | 22,393.57 | (50.9300\%) | 110,319.34 |
| Professional services | 65,527.36 | 21,842.36 | 18,784.23 | 3,058.13 | (14.0000\%) | 46,743.13 |
| Rent | 72,205.32 | 24,068.44 | 24,065.92 | 2.52 | (0.0100\%) | 48,139.40 |
| Other | 93,683.50 | 31,227.56 | 15,754.52 | 15,473.04 | (49.5400\%) | 77,928.98 |
| Loan origination costs | 30,000.00 | 10,000.00 | 13,893.86 | $(3,893.86)$ | $38.9300 \%$ | 16,106.14 |
| Travel | 10,000.00 | 3,333.32 | 0.00 | 3,333.32 | (100.0000\%) | 10,000.00 |
| Employee benefits, other than retirement | 113,940.00 | 37,979.92 | 18,101.07 | 19,878.85 | (52.3400\%) | 95,838.93 |
| Maintenance | 57,800.00 | 19,266.60 | 13,374.06 | 5,892.54 | (30.5800\%) | 44,425.94 |
| Bond trustee fees | 16,342.00 | 5,447.32 | 3,973.50 | 1,473.82 | (27.0500\%) | 12,368.50 |
| Directors' fees | 4,200.00 | 1,400.00 | 450.00 | 950.00 | (67.8500\%) | 3,750.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 2,991,245.79 | 997,080.92 | 823,289.39 | 173,791.53 | (17.4300\%) | 2,167,956.40 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 425,069.00 | 141,689.56 | 155,169.03 | 13,479.47 | 9.5100\% | 269,899.97 |
| Other income | 4,600.00 | 1,533.28 | 9,484.28 | 7,951.00 | 518.5600\% | $(4,884.28)$ |
| Total Non-operating Revenue (Expenses) | 429,669.00 | 143,222.84 | 164,653.31 | 21,430.47 | 14.9630\% | 265,015.69 |
| Increase (Decrease) in net assets | 26,286.75 | 8,763.00 | 366,898.45 | 358,135.45 | 4086.8999\% | (340,611.70) |

