|  |  | Guam Housin <br> Statement of Reven <br> From 10/1/2006 | Corporation <br> and Expenditures ough 2/28/2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,667,017.50 | 694,590.55 | 777,224.44 | 82,633.89 | 11.8900\% | 889,793.06 |
| Rental Income | 783,643.32 | 326,518.05 | 333,239.99 | 6,721.94 | 2.0500\% | 450,403.33 |
| Interest on investments held by bond trustees | 54,141.48 | 22,558.95 | 107,147.84 | 84,588.89 | 374.9600\% | $(53,006.36)$ |
| Loan origination fees | 28,161.24 | 11,733.85 | 26,500.12 | 14,766.27 | 125.8400\% | 1,661.12 |
| Late fees and service fees | 54,900.00 | 22,874.95 | 15,601.64 | $(7,273.31)$ | (31.7900\%) | 39,298.36 |
| Total Operating Revenues: | 2,587,863.54 | 1,078,276.35 | 1,259,714.03 | 181,437.68 | 16.8266\% | 1,328,149.51 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 293,670.00 | 122,362.50 | 122,853.12 | (490.62) | 0.4000\% | 170,816.88 |
| Interest expense notes payable | 478,785.00 | 199,493.75 | 204,229.33 | $(4,735.58)$ | 2.3700\% | 274,555.67 |
| Salaries | 1,047,563.50 | 436,484.70 | 351,201.49 | 85,283.21 | (19.5300\%) | 696,362.01 |
| Bad debts and provision for loan losses | 105,000.00 | 43,749.95 | 0.00 | 43,749.95 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 232,858.62 | 97,024.35 | 78,725.75 | 18,298.60 | (18.8500\%) | 154,132.87 |
| Retiree supplemental, cola \& health benefits | 70,272.00 | 29,280.00 | 29,653.36 | (373.36) | 1.2700\% | 40,618.64 |
| Depreciation | 167,510.24 | 69,795.90 | 64,150.15 | 5,645.75 | (8.0800\%) | 103,360.09 |
| Contractual services | 131,888.25 | 54,953.10 | 24,689.46 | 30,263.64 | (55.0700\%) | 107,198.79 |
| Professional services | 65,527.36 | 27,302.95 | 23,021.03 | 4,281.92 | (15.6800\%) | 42,506.33 |
| Rent | 72,205.32 | 30,085.55 | 30,082.40 | 3.15 | (0.0100\%) | 42,122.92 |
| Other | 93,683.50 | 39,034.45 | 21,114.90 | 17,919.55 | (45.9000\%) | 72,568.60 |
| Loan origination costs | 30,000.00 | 12,500.00 | 16,357.20 | $(3,857.20)$ | $30.8500 \%$ | 13,642.80 |
| Travel | 10,000.00 | 4,166.65 | 0.00 | 4,166.65 | (100.0000\%) | 10,000.00 |
| Employee benefits, other than retirement | 113,940.00 | 47,474.90 | 22,542.91 | 24,931.99 | (52.5100\%) | 91,397.09 |
| Maintenance | 57,800.00 | 24,083.25 | 16,710.45 | 7,372.80 | (30.6100\%) | 41,089.55 |
| Bond trustee fees | 16,342.00 | 6,809.15 | 5,068.67 | 1,740.48 | (25.5600\%) | 11,273.33 |
| Directors' fees | 4,200.00 | 1,750.00 | 450.00 | 1,300.00 | (74.2800\%) | 3,750.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 2,991,245.79 | 1,246,351.15 | 1,010,850.22 | 235,500.93 | (18.8952\%) | 1,980,395.57 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 425,069.00 | 177,111.95 | 192,448.08 | 15,336.13 | 8.6500\% | 232,620.92 |
| Other income | 4,600.00 | 1,916.60 | 10,869.28 | 8,952.68 | 467.1100\% | $(6,269.28)$ |
| Total Non-operating Revenue (Expenses) | 429,669.00 | 179,028.55 | 203,317.36 | 24,288.81 | 13.5670\% | 226,351.64 |
| Increase (Decrease) in net assets | 26,286.75 | 10,953.75 | 452,181.17 | 441,227.42 | 4028.0899\% | $(425,894.42)$ |

