|  |  | Guam Housin <br> Statement of Reve From 10/1/2007 | Corporation and Expenditures ough 12/31/2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Budget \$ Original | YTD Budget \$ Original | Current Year Actual | Over (Under) Budget | Variance | Remaining Balance |
| Operating Revenues: |  |  |  |  |  |  |
| Interest on loans receivable | 1,550,985.60 | 387,746.37 | 435,272.78 | 47,526.41 | 12.2500\% | 1,115,712.82 |
| Rental Income | 764,599.96 | 191,150.01 | 181,413.40 | $(9,736.61)$ | (5.0900\%) | 583,186.56 |
| Interest on investments held by bond trustees | 181,074.60 | 45,268.65 | 71,341.32 | 26,072.67 | 57.5900\% | 109,733.28 |
| Loan origination fees | 27,194.52 | 6,798.63 | 18,775.39 | 11,976.76 | 176.1600\% | 8,419.13 |
| Late fees and service fees | 24,700.00 | 6,174.99 | 8,294.81 | 2,119.82 | $34.3200 \%$ | 16,405.19 |
| Total Operating Revenues: | 2,548,554.68 | 637,138.65 | 715,097.70 | 77,959.05 | 12.2358\% | 1,833,456.98 |
| Operating Expenses: |  |  |  |  |  |  |
| Interest expense MRB | 289,000.00 | 72,249.99 | 72,524.38 | (274.39) | 0.3700\% | 216,475.62 |
| Interest expense notes payable | 427,650.00 | 106,912.50 | 112,581.31 | $(5,668.81)$ | 5.3000\% | 315,068.69 |
| Salaries | 1,075,006.66 | 268,751.58 | 223,130.94 | 45,620.64 | (16.9700\%) | 851,875.72 |
| Bad debts and provision for loan losses | 105,000.00 | 26,249.97 | 0.00 | 26,249.97 | (100.0000\%) | 105,000.00 |
| Retirement contributions | 250,070.62 | 62,517.57 | 53,322.58 | 9,194.99 | (14.7000\%) | 196,748.04 |
| Retiree supplemental, cola \& health benefits | 93,797.28 | 23,449.32 | 108,519.08 | $(85,069.76)$ | 362.7800\% | $(14,721.80)$ |
| Depreciation | 166,189.46 | 41,547.33 | 35,022.09 | 6,525.24 | (15.7000\%) | 131,167.37 |
| Contractual services | 142,923.25 | 35,730.51 | 19,401.78 | 16,328.73 | (45.6900\%) | 123,521.47 |
| Professional services | 64,831.00 | 16,207.68 | 13,185.00 | 3,022.68 | (18.6400\%) | 51,646.00 |
| Rent | 72,205.32 | 18,051.33 | 18,049.44 | 1.89 | (0.0100\%) | 54,155.88 |
| Other | 104,746.85 | 26,186.40 | 4,079.54 | 22,106.86 | (84.4200\%) | 100,667.31 |
| Loan origination costs | 35,000.00 | 8,749.98 | 11,110.12 | $(2,360.14)$ | 26.9700\% | 23,889.88 |
| Travel | 10,000.00 | 2,499.96 | 1,040.00 | 1,459.96 | (58.3900\%) | 8,960.00 |
| Employee benefits, other than retirement | 114,399.00 | 28,599.72 | 9,547.11 | 19,052.61 | (66.6100\%) | 104,851.89 |
| Maintenance | 61,580.00 | 15,394.89 | 5,734.86 | 9,660.03 | (62.7400\%) | 55,845.14 |
| Bond trustee fees | 16,342.00 | 4,085.49 | 3,168.83 | 916.66 | (22.4300\%) | 13,173.17 |
| Directors' fees | 4,200.00 | 1,050.00 | 0.00 | 1,050.00 | (100.0000\%) | 4,200.00 |
| Loss on disposal of assets | 0.00 | 0.00 | 0.00 | 0.00 | 0.0000\% | 0.00 |
| Total Operating Expenses: | 3,032,941.44 | 758,234.22 | 690,417.06 | 67,817.16 | (8.9441\%) | 2,342,524.38 |
| Non-operating Revenue (Expenses) |  |  |  |  |  |  |
| Interest income on bank deposits | 517,746.00 | 129,436.41 | 167,380.60 | 37,944.19 | 29.3100\% | 350,365.40 |
| Other income | 8,820.00 | 2,204.97 | 2,863.65 | 658.68 | 29.8700\% | 5,956.35 |
| Total Non-operating Revenue (Expenses) | 526,566.00 | 131,641.38 | 170,244.25 | 38,602.87 | 29.3243\% | 356,321.75 |
| Increase (Decrease) in net assets | 42,179.24 | 10,545.81 | 194,924.89 | 184,379.08 | 1748.3601\% | (152,745.65) |

